# JUSTIN KROUT

# UI/UX Designer, Front-End Developer, Marketing Specialist, and Idea Brewer



#### **SUMMARY**

With 10+ years of multimedia design experience—spanning UI/UX, front-end programming, and motion graphics—I see design as more than a job; it's my lifelong passion. I've led complete website redesigns, enhanced user workflows, and built a personal site attracting over 1 million unique visitors annually.

I pour top-shelf, artisanal care into each project, ensuring robust, satisfying, and flavorful results. More than a visual decorator or pixel pusher; I'm a 100% pure-craft idea brewer. Last call is upon us, and all I request is one happy hour of your day.

#### **KEY ACHIEVEMENTS**



#### **Generated 1M+ Annual Website Visitors**

Led end-to-end website development and SEO optimization, consistently attracting over 1 million visitors per year since the creation of Unite-DB in 2021.



### Increased Revenue By 733%

Streamlined internal software workflows and boosted operational efficiency, fueling revenue growth from \$30M to \$250M over six years at MeTEOR Education.

#### **EDUCATION**

03/2012 - 05/2014

Orlando, Fl.

Bachelor of Science (B.S.), Digital ArtsFull Sail University

GPA 3.88 / 4.0



#### **EXPERIENCE**

#### 06/2024 - Present

Digital Marketing Designer



### Remote Market Traders Institute

Marketing designer creating engaging digital marketing content and enhancing the customer experience for a 30-year financial education and technology provider.

- Contributed in facilitating a company-wide transition from Salesforce into GoHighLevel which involved recreating
  automations, web funnels, emails, and a help article website-which I recreated from hundreds of HTML file exports and
  a ISON data list
- Increased performance of the help article website by 72%; reducing initial load time from 0.72 seconds to 0.2 seconds.
- Led UI/UX design utilizing a functional prototype for a customer billing application with the primary goal of allowing users to manage eCommerce product subscriptions.
- · Assisted in the tech integration of an affiliate program to track UTM parameters and commission data.
- Created engaging web funnels to promote sales webinars and product promotions.
- Created automated marketing workflows to send email drip campaigns, score leads to promote personalized product recommendations, and tag contacts for pipeline management.
- Proposed and implemented engaging marketing campaigns, promotions, and strategies.

#### 03/2021 - Present

### Website Owner and Developer



#### Remote

## Idea Brewer, LLC

Designer, developer, and manager of multiple gaming websites with a focus on delivering data-driven insights and seamless user experiences.

- $\bullet\,$  Design User Interfaces and User Experiences using Figma.
- Led end-to-end website development and SEO optimization, consistently attracting over 1 million visitors per year since the creation of Unite-DB in 2021.
- Develop sites with technologies such as JavaScript, Vue, Nuxt, Git, HTML5, and CSS3 without a CSS framework.
- Collaborate with advertising networks for optimal monetization.
- Maintain website data which is stored and fetched as JSON.
- · Maintain social media, marketing collateral, critical partnerships and relationships.

### 06/2017 - 06/2023

### Senior UI/UX Designer



#### Remote

# MeTEOR Education

Senior UI/UX designer and front-end developer for a nationwide leader in educational technology and furniture solutions.

- Streamlined internal software workflows and boosted operational efficiency, fueling revenue growth from \$30M to \$250M over six years.
- Created low fidelity and hi fidelity designs for all web applications using Figma.
- Researched and led all User Interface and User Experience decisions utilizing user focus groups and behavioral analytics software.
- Frontend development of PWA's using technologies such as JavaScript ES6, jQuery, Vue2, Nuxt, Laravel, WordPress, Git, Docker, HTML5, CSS3, Bootstrap, and Bulma.
- $\bullet$  Created and maintained an internal blog dedicated to technical tips and tricks.
- Redesigned the company logo and style guide.

#### **EXPERIENCE**

03/2015 - 06/2017

Lead UI/UX Designer



Orlando, FL

# **BMDM Digital Marketing**

Lead UI/UX designer and front-end developer for a direct marketing agency, delivering solutions for high-profile clients, including Toyota and Full Sail University.

- Researched and led all User Interface and User Experience decisions utilizing user focus groups and behavioral analytics software.
- Frontend development of all web projects including custom WordPress, Magento, and Drupal themes using HTML5, CSS3, Bootstrap, and Foundation.
- Designed and deployed responsive emails using Ink.
- Designed personalized direct mail advertisements and responsive web layouts for 50+ clients.
- Setup and preflight direct mail prints using InDesign for different paper types and textures such as transparent, foil, and cutout.

# **AWARDS**



**Execute And Follow Through** 



Salutatorian



**Advanced Achievement Award** 



**Six Course Director Awards** 

### **SKILLS**

User Interface Design		User Experience Design			Front-End	Development	Javascript	HTML5	CSS3
Web Design	eCommerce		Marketing Grap		hic Design	Branding	Packaging	Motion Graphics	

# **TOOLS**

Vue.js	Nuxt.js	Node.js	Git	Docker	WordPress	Magento	Drupal	Adobe Creative Suite		Figma	
Jira	Confluence	Google Analytics		Google	Google Tag Manager		Lucky Oran	ige HotJar	GoHig	GoHighLevel	
ClickFu	unnels Sal	esforce	Hubspot								